

Infor10 ERP Business (Syteline)

Infor10 ERP Business's (Syteline) comprehensive functionality supports the business and operational challenges of manufacturing, including capabilities for the area of: **Design, Sell, Plan, Source, Make, Deliver** and **Finance**. Infor10 ERP Business provides flexible application screens, efficient data management and tactical processes, which adapt to your unique business requirements and ensure smooth, efficient process execution.

Built-in scalability lets you add users, products sites or warehouse and make other changes as business grows.



Infor10 ERP Business's Capabilities

Design

Infor10 ERP Business integrates with product data management functionality to delivery what you need to design, make and support your design processes, multimedia attachment capabilities, integrated workflow and powerful inquiries.

ECN Processing

Engineering Change Notice (ECN) processing lets you set up secure access and share information on a many-to-many basis to accelerate large, team-driven projects.

Provides the ability to view high-level performance indicators

such as COGS, SG&A and profit margins on a real-time basis and to "slice and dice" the data to compare periods across multiple years of history.

Business Analytics

Business intelligence analyzes every aspect of the business, from customer orders through production to service work, turning it into useful information for planning and decision-making.

International Business

Helps you run your worldwide operation more efficiently by handling letters of credit, exchange rates, multiple currencies and languages.

Global taxation support provided helps you comply with important taxation rules quickly and easily.

Internet Storefront

Online commerce capabilities via an easy-to-use, secure Website help you support customers, suppliers and partners by providing an online catalog that is available 24x7 around the world.

Service Management

Gives field service technicians remote access to complete maintenance histories, engineering drawings and problem resolution databases.

Technical support capabilities



help you quickly diagnose customer issues, respond with known solutions, schedule service technicians and order repair parts.

Customer Relationship Management

Integrates with Infor10 ERP Business Customer Relationship Management to keep track of customer information from shipment to the customer's site, including sales order information, serial number information, part information, and the customer contact.

Call Management

Provides the flexibility for service representatives to manage service calls by adjusting field service schedules and finding parts to keep customer equipment running.

Finance

Provides complete financial management and enterprise business intelligence capabilities including budgeting, forecasting, financial planning and executive analytics, to control the cost of doing business and adjust operations accordingly for increased profits.

Audit Trails

Regulatory pressure such as QS9000, FAA, FDA and global quality standards such as ISO 9000 are requiring more formal documentation and procedures.

Document & Record Management

Create a wide variety of computer-aided design drawings, illustrations, spreadsheets, word processing documents, graphs and other multimedia attachments that must be stored

and carefully monitored during the revision process.

Sell

Provides the capabilities to manage all aspects of the customer experience, improve customer relationships and drive repeat sales.

Infor10 ERP Business Customer Relationship Management to Infor ERP SyteLine provides a single interface point to execute and improve all order and customer activities.

Order Configuration

Product configuration and pricing functionality let you quickly create custom quotes and orders that follow agreed-upon, customer-specific pricing.

Complex product configuration management ensures configured orders are accurate for the customer and feasible for the production department.

Collaborative Engineering

Facilitate communications between everyone involved in the product design and approval process.

Marketing & Sales

Infor10 ERP Business CRM includes complete sales force automation capability to help your sales reps or channel managers track opportunities, manage tasks and measure and report their sales pipeline.

Order Processing & Fulfillment

Order management functionality lets you quickly create quotes with accurate product configuration

and pricing, instantly access and commit product availability and turn quotes into orders at the press of a button.

Plan

Imagine the impact you would have on your customers and competitors if you could provide real, guaranteed ship dates at the time the order is taken — and meet them every time.

Deliver

Provides manufacturers with an internationally enabled, enterprise-wide solution to better service customers and improve control over operations and inventory.

Distribution functionality integrates comprehensive sales, purchasing and inventory tracking capabilities.

Advanced Shipping Notice (ASN)

Generate and transmit advanced shipping notices (ASNs) as documents to distributors and customers.

Provides automated notification of delivery expectations, removing the need for customer service to manually communicate product delivery.

Shipping

Allows a manufacturing requirement to be directly tied to the customer order that generated the demand. This "X-Ref" capability allows the user to manage manufacturing requirements one-on-one with demand requirements and directly tie the finished product to a customer order for improved visibility and easy one-step shipping & documentation.



Returns Processing

A comprehensive process to ensure the proper handling of the customer's money and returned merchandise, while ensuring inventory accuracy.

The system handles both planned and unplanned returns processing, managing the material disposition—good stock, damage, liquidation, etc. — and the customer's return reason code and requested disposition, credit, exchange or replace information.

Service

Infor10 ERP Business's service capabilities allow your customer to see and track his order, provide accurate, easy-to-understand invoices, ship when you promise, accept and credit returns in an efficient manner and track your competitors.

Shop Floor Control

Infor10 ERP Business provides the ability to manage resources at the group and individual resource level.

Infor10 ERP Business provides the ability to visually review all of the jobs, planned orders and production schedules in one easy-to-navigate, color-coded Gantt chart.

Date Collection / Bar Coding

Capture accurate and detailed information throughout the manufacturing operation - from parts arrival to customer order shipping. Date collection options, such as bar coding, helps tighten data accuracy throughout the factory with valuable yet affordable measurement techniques.

Costing

Infor10 ERP Business also provides complete project management capabilities when you're manufacturing larger or complex equipment in an engineer-to-order environment with deliveries extended over longer periods of time.

Integrating advanced planning and scheduling (APS) and ERP, Infor10 ERP Business automatically plans and schedules materials, production and capacity order-by-order—eliminating lag times in the planning process and delays in customer order delivery.

Manufactures can choose to leverage Infor10 ERP Business's planning and scheduling capabilities by producing either an advanced MRP plan or a complete APS plan. Manufactures can create the production plan including all existing and planned orders, material and capacity constraints, and BOM routings in a fraction of the time using old methods. As new orders come in, the plan is automatically updated.

Planning Analysis

Infor10 ERP Business's production analyzer lets you find the resource bottlenecks or purchased parts shortages which can delay an order. The analyzer view displays the exploded bill of manufacturing and highlights the items that have critical wait times or delays.

Advanced Planning & Scheduling

Advanced planning & scheduling capabilities drive plant operations from demand by synchronizing manufacturing production on a real-time, order-by-order basis.

APS planning considers material availability and capacity—leveraging the plan to provide real-time capable-to-promise (CTP) dates to customers.

Inventory Availability

Product availability functions facilitate immediate customer commitments by checking and reserving on-hand and time-phased inventory or capacity from any plant you operate or even from your suppliers.

Materials Resource Planning

MRP uses a finite model to eliminate the problem of planning in the past and provides available-to-promise (ATP) dates at the time of order entry. Infor10 ERP Business utilizes an advanced MRP engine that provides an order-by-order requirements plan. This provides more realistic plans, availability-to-promise (ATP) dates at the time of order, improved pegging and an easier upgrade path to full APS (Advanced Planning and Scheduling) functionality.

Source

Easily locate, reserve and buy supplies and materials from multiple locations, vendors and company sites. Infor10 ERP Business helps reduce lead times and inventory requirements and improves the timely delivery of custom products.

Dynamic Sourcing

Intelligent and dynamic sourcing helps you quickly identify the pre-established vendor that can best provide component materials needed to support the current manufacturing plan and schedule.

Inventory

Infor10 ERP Business gives you immediate visibility to accurate raw materials inventory in any warehouses, along with the ability to transfer or order materials quickly in response to production needs.

EDI

Electronic data interchange (EDI) improves communication with larger customers and suppliers. Infor10 ERP Business gives you the ability to transmit business documents electronically between internal systems and those used by customers, suppliers, resellers and distributors using

ecommerce—XML, EDI or Web services.

Receiving

Infor10 ERP Business provides inbound delivery capabilities including a detailed set-up for all possible types of inventory that could be received into the warehouse.

Make

Coordinate equipment, facilities, inventory and work-in-process and also manage production for maximum efficiency. You can better integrate and synchronize processes so you can concentrate

on making your products better and faster.

Hybrid Manufacturing

Manufactures need varying degrees of flexibility in how they manage all aspects of their production. Infor10 ERP Business offers three interchangeable manufacturing production control methods to match the level of control and diversity desired: work orders, production schedules and JIT/KANBAN. This hybrid manufacturing supports lets you use a mix of techniques to run efficient manufacturing with the lowest possible overhead of production control.



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